

Does your business need significant finance to grow or acquire another business?

We provide funding for high quality privately-owned companies in the UK where there is a need for a flexible approach to structuring a finance package. We structure our investments around the assets in your business in order to offer more favourable terms than traditional private equity transactions.

We provide businesses with the funds they need to grow and develop

Nash Business Capital is a principal provider of flexible funding for UK SMEs. Backed by institutional capital, we have secured funding of up to £100 million for our strategy and are actively looking for companies and management teams with which to work.

We take a flexible and hands-on approach to each situation and make structured investments of £0.5m-£10m into UK-based SMEs across a range of industries.

What we look for

We like UK-based businesses that are growing, investing or acquisitive and able to provide realisable or fixed assets as collateral. Typically, these assets take the form of equipment, plant, machinery, property or tradeable licenses. The assets can be owned either directly by the company or by parties connected to the company or can be acquired by the company using our funding.

Companies do not have to be profitable on the day we invest but must be capable of delivering meaningful earnings on a short to medium term basis.

Why we are different

We fill the funding gap for companies that are unable to obtain the funding they require from high street banks and/or are too small for traditional private equity and debt funds.

We provide bespoke arrangements that cater for a company's specific needs. We can work alongside or in addition to your existing finance sources, whether they are banks, invoice discounters or asset finance providers.

We can provide structured capital in a short timeframe where the alternative is a lengthy, uncertain and costly equity raise.

What we cost

We look to achieve typical growth mezzanine returns via a 10-12% coupon with additional minority equity participation that can be temporary or structured to fit your needs. We can also defer cash interest and capital repayments to suit the needs of your business.



We focus on where your business is going in the future

We back ambitious and talented management teams to build the businesses of tomorrow

We ensure that you deal directly with our key decision makers throughout the process

We provide a fast and bespoke service to help your business achieve its goals

We provide funding for growth, acquisitions, refinancing and other requirements

We design financing arrangements to help protect existing ownership structures



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